


# NATIONAL OGSE INDUSTRY BLUEPRINT IMPLEMENTATION 2021-2030

Quarterly Report

Q1 2023





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## 1

### 1 Highlights



The National OGSE Industry Blueprint 2021-2030 Implementation Steering Committee meeting No. 1/2023 was recently chaired by, Minister of Economy, YB Rafizi Ramli on 9 February 2023. It was attended by *Ahli Tetap* and *Ahli Jemputan* including PETRONAS.



Note: *Ahli Tetap* include YB Minister of Economy, Secretary General of Minister of Economy & Secretary Generals from seven Ministries. *Ahli Jemputan* is the CEOs of initiative owning Agencies (i.e. MPRC, MIDA, MATRADE, TERAJU, TalentCorp), PETRONAS & MOGSC.



# Content

## 2

## 2 Quarterly Progress Update

# Initiatives' Progress Update Summary as of end March 2023

Button's Description		Status	Definition	No. of Initiatives
	<b>Green</b>	On track / ahead	<ul style="list-style-type: none"> <li>As per schedule or ahead of schedule</li> </ul>	<b>13</b>
	<b>Yellow</b>	Behind schedule	<ul style="list-style-type: none"> <li>Up to 15% behind schedule</li> </ul>	<b>1</b>
	<b>Red</b>	Delayed	<ul style="list-style-type: none"> <li>More than 15% behind schedule</li> </ul>	<b>0</b>
	<b>Grey</b>	Pending outcome	<ul style="list-style-type: none"> <li>Achievement is pending outcome / Monthly projection has not started</li> </ul>	<b>10</b>
<b>n/a Not applicable</b>		Initiative implementation is paused	<ul style="list-style-type: none"> <li>Initiative's activity has not started</li> </ul>	<b>2</b>
<b>Total</b>				<b>26</b>

\*Note: KPI endorsed by the National OGSE Industry Blueprint Implementation Steering Committee meeting No. 1/2023 on 9 February 2023

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The background of the slide is a faded, grayscale image of an offshore oil rig. The rig is a large, complex structure with multiple levels, cranes, and a tall derrick. It is situated in the middle of the ocean, with a hazy horizon in the background.

# Summary

## **Outcome-based Progress Update** as of end March 2023

# 2023 Initiatives Progress Update as of end March 2023 (1/7)

Legend	
<span style="color: green;">●</span>	On schedule or ahead of schedule
<span style="color: orange;">●</span>	Up to 15% behind schedule
<span style="color: red;">●</span>	More than 15% behind schedule
<span style="color: grey;">●</span>	Pending outcome / Projection NS
n/a	Initiative's activity has not started

Initiative	Led by	KPI for 2023	Progress Update Report	Status
<b>A1: Government Point of Contact for OGSE</b>				
<b>A1</b>		<ul style="list-style-type: none"> <li>Number of approved applications of government support and services through I-OGSE portal</li> <li>Target: 40 approved applications</li> </ul>	<ol style="list-style-type: none"> <li>The i-OGSE portal went live on 13 March 2023. Portal training was conducted on 30 March 2023 for all project team.</li> <li><b>5 applications were approved as of March 2023.</b></li> <li>Next step: <ul style="list-style-type: none"> <li>To engage with relevant Government Agencies to support on i-OGSE portal and the KPI</li> <li>To promote the portal through social media</li> </ul> </li> </ol>	<span style="color: orange;">●</span>
<b>A2: Industry Consolidation</b>				
<b>A2</b>		<ul style="list-style-type: none"> <li>Industry Consolidation Study</li> <li>Target: Industry consolidation study finalized by Q4 2023</li> </ul>	<ol style="list-style-type: none"> <li>Project team <b>currently finalising the procurement process to appoint Consultant for the Study. Study to kick off in May 2023</b> and expected to be completed in December 2023.</li> </ol>	<span style="color: grey;">●</span>
<b>A3: OGSE Industry Data Depository</b>				
<b>A3</b>		<ul style="list-style-type: none"> <li>Publish additional indicators for OGSE Industry FY2021</li> <li>Target: Additional 4 indicators</li> </ul>	<ol style="list-style-type: none"> <li>The 4 indicators progress is on track and to be published in July 2023</li> <li><b>4 indicators to be published are:</b> <ol style="list-style-type: none"> <li>Industry profit before tax</li> <li>Export as a proportion of total revenue</li> <li>Proportion of listed companies in the industry</li> <li>Number of billion-ringgit companies</li> </ol> </li> </ol>	<span style="color: grey;">●</span>












# 2023 Initiatives Progress Update as of end March 2023 (2/7)

Legend	
<span style="color: green;">●</span>	On schedule or ahead of schedule
<span style="color: orange;">●</span>	Up to 15% behind schedule
<span style="color: red;">●</span>	More than 15% behind schedule
<span style="color: grey;">●</span>	Pending outcome / Projection NS
n/a	Initiative's activity has not started

Initiative	Led by	KPI for 2023	Progress Update Report	Status
<b>A4: Industry-wide guidance on global OGSE trends &amp; best practices</b>				
<b>A4</b>		<ul style="list-style-type: none"> <li>Publication of thought leadership article</li> <li>Target: 1 article published</li> </ul>	1. Project team is <b>currently exploring the areas to be covered in the Article.</b> <b>The Article targeted to be published in Q3 2023.</b>	<span style="color: grey;">●</span>
<b>A5: OGSE Company Recognition</b>				
<b>A5</b>		<ul style="list-style-type: none"> <li>Number of companies recognized as “OGSE Company”</li> <li>Target: 1,454 companies</li> </ul>	1. <b>To date 464 companies have registered.</b> Target is 363 companies registered as at end of March 2. First Working Group targeted to be held in May 2023. 3. Project team to consolidate details from extended SSM Database and Malaysian Gas Association (MGA) members	<span style="color: green;">●</span>
<b>B1: Applied R&amp;D centers to bridge academia &amp; industry</b>				
<b>B1</b>		<ul style="list-style-type: none"> <li>Number of pilot R&amp;D industry-university collaboration (IUC) facilitated</li> <li>Target: 1 collaboration</li> </ul>	1. Members of the proposed working group (PETRONAS, RMU, MOSTI, MRANTI, MIMOS, and others) will be engaged and appointed within Q2. 2. Concurrently, the team will engage universities and academia to consolidate a database of their expertise, resources, and collaborative processes. 3. <b>The collaboration is expected to take place in December 2023.</b>	<span style="color: grey;">●</span>










# 2023 Initiatives Progress Update as of end March 2023 (3/7)

Legend	
<span style="color: green;">●</span>	On schedule or ahead of schedule
<span style="color: orange;">●</span>	Up to 15% behind schedule
<span style="color: red;">●</span>	More than 15% behind schedule
<span style="color: grey;">●</span>	Pending outcome / Projection NS
n/a	Initiative's activity has not started





Initiative	Led by	KPI for 2023	Progress Update Report	Status
<b>C1: Skilled Worker Retention Program</b>				
		<ul style="list-style-type: none"> <li>Number of OGSE workers recognised through the Recognition of Prior Experiential Learning (RPEL) especially with Skills Certificate (SKM) Level 3, Level 4 or the Malaysian Skills Diploma (DKM)</li> <li>Target: 60 OGSE Workers</li> </ul>	<ol style="list-style-type: none"> <li>A series of meetings were held with potential implementation partners, including the Department of Skills Development (DSD), Kolej Kemahiran Tinggi MARA, the Malaysia Board of Technologists, and PETRONAS.</li> <li>DSD is currently assisting MPRC in identifying potential training /accreditation bodies to carry out the RPEL program for OGSE relevant skills such as <b>scaffolding</b> and <b>welding</b></li> <li><b>First batch of OGSE workers expected to be recognized through RPEL is in August 2023</b></li> </ol>	
<b>C2: OGSE Career Promotion</b>				
		<ul style="list-style-type: none"> <li>Career awareness on the prospects and aspirations of the OGSE industry to at least 450 participants</li> <li>Target: 450 participants</li> </ul>	<ol style="list-style-type: none"> <li>OGSE's career promotion/awareness activities are currently being explored and discussed with SOCSO and TalentCorp for potential cooperation.</li> <li><b>First batch of participant expected to be involved is in May 2023</b></li> </ol>	
<b>E1: OGSE Finance Centre of Excellence</b>				
		<ul style="list-style-type: none"> <li>Satisfaction rate on Center of Excellence for OGSE financial facilities</li> <li>Target: 70% satisfaction rate</li> </ul>	<ol style="list-style-type: none"> <li>The <b>Financing Centre page (in the I-OGSE Portal) is available for public view on 13 March 2023.</b></li> <li>The satisfaction survey is still in progress and full reporting month will start on April 2023.</li> </ol>	










# 2023 Initiatives Progress Update as of end March 2023 (4/7)

Legend	
<span style="color: green;">●</span>	On schedule or ahead of schedule
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<span style="color: red;">●</span>	More than 15% behind schedule
<span style="color: grey;">●</span>	Pending outcome / Projection NS
n/a	Initiative's activity has not started

Initiative	Led by	KPI for 2023	Progress Update Report	Status
<b>E3: OGSE Alternative Financing Platform</b>				
		<ul style="list-style-type: none"> <li>Number of potential OGSE companies interested to pursue with alternative financing funds</li> <li>Target: 5 companies</li> </ul>	<ol style="list-style-type: none"> <li>A series of meeting engagements with potential implementation partners, the alternative financing providers (Peer-to-Peer (P2P)), such as Funding Societies, Capsphere Services, Orpheus Capital &amp; CapBay had been conducted.</li> <li>MPRC is currently exploring the products offered by the providers that will be suitable for the OGSE's companies and to publish in the I-OGSE portal</li> </ol>	
<b>B4: Fiscal Facilitation for Technology Adoption</b>				
		<ul style="list-style-type: none"> <li>Number of OGSE companies apply for MIDA fiscal facilitation</li> <li>Target: 10 OGSE Companies</li> </ul>	<ol style="list-style-type: none"> <li>2 OGSE companies were approved for fiscal facilitation Industry4WRD Intervention Fund as end of March 2023.</li> <li>2 OGSE companies are currently engaging with MIDA to apply for fiscal facilitation</li> </ol>	
<b>B6: In-shoring of R&amp;D activities &amp; high-value manufacturing from MNCs</b>				
		<ul style="list-style-type: none"> <li>Number of MNCs approved for new/ expansion projects</li> <li>Target: 3 MNCs</li> </ul>	<ol style="list-style-type: none"> <li>1 expansion project was approved (100% foreign owned – Norway) to manufacture marine and land seismic survey systems &amp; equipment</li> <li>1 MNC has engaged with MIDA for the expansion project</li> </ol>	

# 2023 Initiatives Progress Update as of end March 2023 (5/7)

Legend	
	On schedule or ahead of schedule
	Up to 15% behind schedule
	More than 15% behind schedule
	Pending outcome / Projection NS
n/a Initiative's activity has not started	

Initiative	Led by	KPI for 2023	Progress Update Report	Status
<b>D1: Orchestration of consortiums for OGSE players, with facilitation of seed financing</b>				
		<ul style="list-style-type: none"> <li>Number of Consortiums facilitation arranged by MATRADE for OGSE Companies</li> <li>Target: 3 companies</li> </ul>	<ol style="list-style-type: none"> <li>MATRADE is currently facilitating and assisting a group of Malaysian companies to form consortium for their overseas projects.</li> <li>The group had several discussions with MATRADE on the supports/incentives provided by government.</li> <li><b>1 company has received Consortiums facilitation</b> as end of March 2023.</li> </ol>	
<b>D2: Export Support Incentive to OGSE segments which are export ready</b>				
		<ul style="list-style-type: none"> <li>Number of Finance Matching arranged by MATRADE for OGSE companies</li> <li>Target: 25 Companies</li> </ul>	<ol style="list-style-type: none"> <li>MATRADE is organising meetings for the Malaysian exporters that require export support incentives.</li> <li>The meetings were organised on individual basis with the Malaysia exporters based on their requirements with the respective project owners.</li> <li><b>12 companies have received assistance for Finance Matching arranged by MATRADE</b> as end of March 2023</li> </ol>	
<b>D3: Mitigation of export risk through debt collection, export risk insurance &amp; arbitration</b>				
		<ul style="list-style-type: none"> <li>Number of Companies facilitate for export risk through debt collection, export risk insurance &amp; arbitration by MATRADE for OGSE companies</li> <li>Target: 10 companies</li> </ul>	<ol style="list-style-type: none"> <li>MATRADE is working together with the insurance providers to facilitate Malaysian exporters on their interest in export risk insurance.</li> <li><b>3 companies was facilitated</b> as end of March 2023.</li> </ol>	














# 2023 Initiatives Progress Update as of end March 2023 (6/7)

Legend	
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<span style="color: red;">●</span>	More than 15% behind schedule
<span style="color: grey;">●</span>	Pending outcome / Projection NS
n/a	Initiative's activity has not started

Initiative	Led by	KPI for 2023*	Progress Update Report	Status
<b>D5: Energy Export Fund</b>				
		<ul style="list-style-type: none"> <li>Number of Companies to be assisted under Energy Export Fund by MATRADE for OGSE companies</li> <li>Target: 20 companies</li> </ul>	<ol style="list-style-type: none"> <li>MATRADE has assisted OGSE companies under the initiative - business meetings to connect the Malaysian exporters with the importers.</li> <li><b>8 companies was assisted under Energy Export Fund</b> as end of March 2023.</li> </ol>	
<b>B5: Overseas researcher outreach program</b>				
		<ul style="list-style-type: none"> <li>Numbers of Malaysians abroad engaged/ participate in outreach programme (physical/virtual) including career fairs and networking/engagement sessions.</li> <li>Target: 300 Malaysians abroad</li> </ul>	<ol style="list-style-type: none"> <li><b>The engagement event/activities will commence in Q2</b>, and numbers of Malaysians abroad engage from networking/engagement sessions, career fairs and those registered under Employment Facilitation in MyHEART platform can only be provided in after the events organized, tentatively in Q2.</li> </ol>	
<b>C4: Expert mentorship from ex-OGSE talents</b>				
		<ul style="list-style-type: none"> <li>Numbers of participants mentored under #Walkwithme- OGSE Industry” Mentoring Programme and Inno[V]ate: Innovation Festival (OGSE Pillars)</li> <li>Target: 300 participants</li> </ul>	<ol style="list-style-type: none"> <li><b>“#Walkwithme- OGSE Industry” Coaching programme will commence in Q2</b>, and numbers of participants can only be provided in Q2 once we finalise the numbers of participants participating in the programme.</li> <li>Inno[V]ate: Innovation Festival (OGSE Pillars) event will be organised in Q4, and the numbers can only be provided after the event organised.</li> </ol>	

# 2023 Initiatives Progress Update as of end March 2023 (7/7)

Legend	
	On schedule or ahead of schedule
	Up to 15% behind schedule
	More than 15% behind schedule
	Pending outcome / Projection NS
n/a Initiative's activity has not started	

Initiative	Led by	KPI for 2023	Progress Update Report	Status
<b>B2: R&amp;D apprenticeship program</b>				
		<ul style="list-style-type: none"> <li>Number of OGSE companies coached on R&amp;D proposals and programming</li> <li>Target: 45 companies</li> </ul>	<ol style="list-style-type: none"> <li>National OGSE SC Meeting No. 1/2023 has endorsed for tracking and monitoring of MOGSC's KPIs to continue to be put on hold until their request for resources are resolved.</li> <li>MOGSC has submitted budget request paper for consideration under DE Budget 2024</li> </ol>	n/a
<b>E2: Financial management workshops</b>				
		<ul style="list-style-type: none"> <li>Number of OGSE companies attended the Financial Management Workshop</li> <li>Target: 100 companies</li> </ul>	<ol style="list-style-type: none"> <li>National OGSE SC Meeting No. 1/2023 has endorsed for tracking and monitoring of MOGSC's KPIs to continue to be put on hold until their request for resources are resolved.</li> <li>MOGSC has submitted budget request paper for consideration under DE Budget 2024</li> </ol>	n/a
<b>F1: Centralisation of OGSE Bumiputera assistance</b>				
		<ul style="list-style-type: none"> <li>Percentage of successful OGSE applicants/ recipients in the programs</li> <li>Target: 50%</li> </ul>	<ol style="list-style-type: none"> <li>2 OGSE companies approved for financial assistance as of end March 2023</li> <li>The total value of assistance for the 2 companies is RM 1,850,000</li> </ol>	












# Summary

## Milestone-based Progress Update as of end March 2023





# 2023 Initiatives Progress Update as of end March 2023 (1/2)







Legend	
<span style="color: green;">●</span>	On schedule or ahead of schedule
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<span style="color: red;">●</span>	More than 15% behind schedule
<span style="color: grey;">●</span>	Pending outcome / Projection NS
n/a	Initiative's activity has not started

Initiative	Led by	KPI for 2023	Progress Update Report	Status
<b>B3: Secondment of local talent to foreign R&amp;D centers</b>				
		<ul style="list-style-type: none"> <li><b>Operationalisation of Secondment of local talent to foreign R&amp;D centers</b></li> <li>Target: Identification of the first batch of local OGSE talents and foreign R&amp;D center that can participate in the secondment program</li> </ul>	<ol style="list-style-type: none"> <li>A quick-survey was conducted to assess the interest in the proposed secondment program.</li> <li><b>Project team is in the process of identifying potential foreign R&amp;D centres relevant to the secondment programme.</b></li> </ol>	
<b>B7: OGSE IP marketplace</b>				
		<ul style="list-style-type: none"> <li><b>Operationalisation of OGSE IP marketplace</b></li> <li>Target: Identifying collaborating partners and plan to develop the centralized OGSE IP Marketplace</li> </ul>	<ol style="list-style-type: none"> <li>A quick-survey was conducted to assess the interest in the proposed IP Marketplace program.</li> <li><b>The process of looking for potential partners for the OGSE IP marketplace is ongoing.</b></li> </ol>	
<b>C3: Expansion of Engineering courses</b>				
		<ul style="list-style-type: none"> <li><b>Operationalisation of Expansion of Engineering Courses</b></li> <li>Target: Engagement with relevant subject matter experts, universities, and identification of relevant adjacent sector topics for the initiative.</li> </ul>	<ol style="list-style-type: none"> <li>The Steering Committee Meeting No. 1/2023 has decided that MOHE will be the Lead Initiative for Initiative C3 and to only focus on the implementation on Higher Education Institutions (HEIs) under MOHE's purview. The HEIs include Public Universities, Polytechnics, College Communities and Private Universities.</li> <li>MOHE and MPRC agreed that the pilot project would only involve at least one (1) public university and gradually be extended to other relevant HEIs.</li> <li><b>Currently at working level discussions to prepare the formation of the relevant working group, which include academia and subject matter experts from the industry.</b></li> </ol>	



# 2023 Initiatives Progress Update as of end March 2023 (2/2)

Legend	
	On schedule or ahead of schedule
	Up to 15% behind schedule
	More than 15% behind schedule
	Pending outcome / Projection NS
n/a Initiative's activity has not started	

Initiative	Led by	KPI for 2023	Progress Update Report	Status
<b>E4: Special growth facility for nascent agencies</b>				
		<ul style="list-style-type: none"> <li><b>Operationalisation of Special growth facility for nascent agencies</b></li> <li>Target: Linking of new special growth facility to i-OGSE Portal</li> </ul>	<ol style="list-style-type: none"> <li>Project team is identifying potential green energy fund provider to understand the depth and characteristic of market and opportunities for OGSE companies to tap into.</li> <li><b>Plan to engage suitable provider in Q2 and Q3 2023 to finalize linkage to the i-OGSE portal website</b></li> </ol>	
<b>D4: Engagements with foreign NOCs in high-potential markets</b>				
		<ul style="list-style-type: none"> <li><b>Operationalisation of Engagements with foreign NOCs in high-potential markets</b></li> <li>Target: Engage Foreign NOCs in high potential markets</li> </ul>	<ol style="list-style-type: none"> <li>Project team has analysed the market potential including identifying the NOCs need and requirement.</li> <li><b>Have identified several Malaysian exporters and their business activities for potential engagement with the NOCs.</b></li> </ol>	



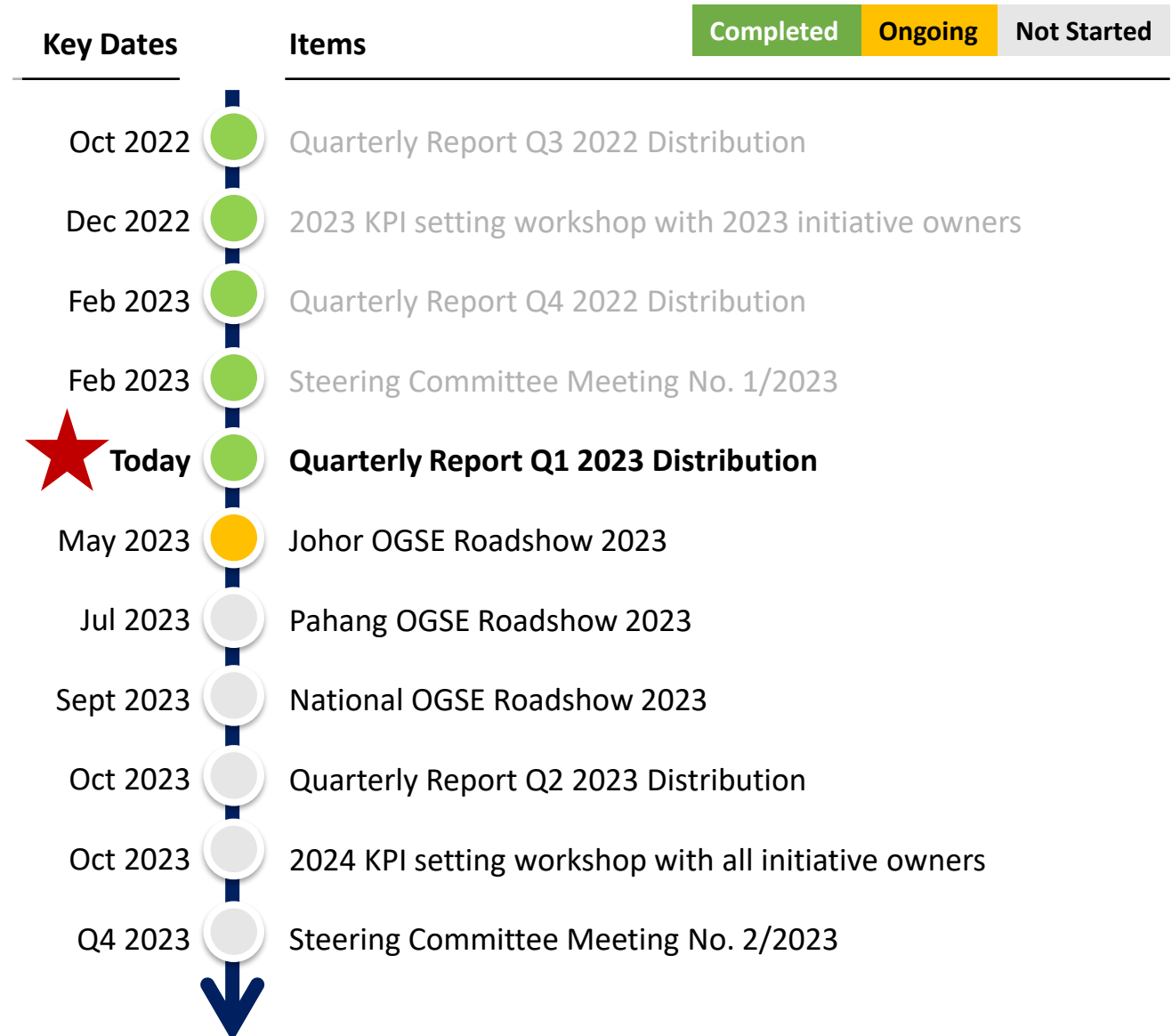
# Content

## 3

### 3 Upcoming Key Items

## Upcoming Key Items

### Key items timeline





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