

NATIONAL OGSE INDUSTRY BLUEPRINT IMPLEMENTATION 2021-2030

Quarterly Report

Q2 2023





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1 Highlights

The Johor OGSE Roadshow was held in May 2023 and was joined by implementing partners of the Blueprint to promote various government assistance to OGSE companies. The event was attended by stakeholders in the OGSE Industry with a total of 280 delegates from more than 100 organisations.



Officiated by Y.B. Tuan Mohd Hairi bin Mad Shah, Johor State Committee Chairman of Youth, Sports, Entrepreneur, Cooperatives and Human Resource Development; Official Representative of the Menteri Besar Johor



Y.B. Tuan Mohd Hairi (second from right) visiting Dasar Tenaga Negara (DTN) booth by Ministry of Economy



Y.B. Tuan Lee Ting Han, Johor State Executive Council Member, Investment, Trade and Consumers Affair (second from right) visiting Johor OGSE Roadshow 2023



YBrs. Puan Sharifah Asma, Manager, TERAJU giving a presentation on Financing Assistance for OGSE Company



YBrs. Encik Masri Zohaini, Senior Deputy Director, MIDA giving a presentation on Investment Opportunities in the Oil & Gas Industry



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2 Quarterly Progress Update

Initiatives' Progress Update Summary as of end June 2023

Button's Description		Status	Definition	No. of Initiatives
	Green	On track / ahead	<ul style="list-style-type: none"> As per schedule or ahead of schedule 	14
	Yellow	Behind schedule	<ul style="list-style-type: none"> Up to 15% behind schedule 	0
	Red	Delayed	<ul style="list-style-type: none"> More than 15% behind schedule 	5
	Grey	Pending outcome	<ul style="list-style-type: none"> Achievement is pending outcome / Monthly projection has not started 	5
n/a	Not applicable	Initiative implementation is paused	<ul style="list-style-type: none"> Initiative's activity has not started 	2
Total				26

*Note: KPI endorsed by the National OGSE Industry Blueprint Implementation Steering Committee meeting No. 1/2023 on 9 February 2023

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The background of the slide is a faded, grayscale image of an offshore oil rig. The rig is a large, complex structure with multiple levels, cranes, and a tall derrick. It is situated in the middle of the ocean, with a hazy horizon in the background.

Summary

Outcome-based Progress Update as of end June 2023










2023 Initiatives Progress Update as of end June 2023 (1/7)

Legend	
●	On schedule or ahead of schedule
●	Up to 15% behind schedule
●	More than 15% behind schedule
●	Pending outcome / Projection NS
n/a	Initiative's activity has not started

Initiative	Led by	KPI for 2023	Progress Update Report	Status
A1: Government Point of Contact for OGSE				
		<ul style="list-style-type: none"> Number of approved applications of government support and services through I-OGSE portal Target: 40 approved applications 	<ol style="list-style-type: none"> 5 applications were approved through the i-OGSE portal as of June 2023. Next step: <ul style="list-style-type: none"> To include 10 companies from MATRADE's MDG application to participate in ADIPEC 2023 and 7 companies from OGSE Development Grant by Q3 2023 	
A2: Industry Consolidation				
		<ul style="list-style-type: none"> Industry Consolidation Study Target: Industry consolidation study finalized by Q4 2023 	<ol style="list-style-type: none"> Awaiting MoF approval to appoint the Consultant for the Study. A re-tender has been issued on 27 June 2023 with the reduction in scope of work and project duration from 6 to 5 months. The last day for tender submission was on 7 July 2023. The Study is targeted to start tentatively in September 2023, subject to approval received from MoF. 	
A3: OGSE Industry Data Depository				
		<ul style="list-style-type: none"> Publish additional indicators for OGSE Industry FY2021 Target: Additional 4 indicators 	<ol style="list-style-type: none"> Work on the indicators are on track to be published in July 2023. The 4 indicators to be published are: <ol style="list-style-type: none"> Industry profit before tax Export as a proportion of total revenue Proportion of listed companies in the industry Number of billion-ringgit companies 	

2023 Initiatives Progress Update as of end June 2023 (2/7)

Legend	
●	On schedule or ahead of schedule
●	Up to 15% behind schedule
●	More than 15% behind schedule
●	Pending outcome / Projection NS
n/a	Initiative's activity has not started

Initiative	Led by	KPI for 2023	Progress Update Report	Status
A4: Industry-wide guidance on global OGSE trends & best practices				
		<ul style="list-style-type: none"> Publication of thought leadership article Target: 1 article published 	<ol style="list-style-type: none"> Project team is currently drafting the content of the Article. Target published date is Q3 2023. Article would most probably be on assisting OGSE companies to decarbonize. 	
A5: OGSE Company Recognition				
		<ul style="list-style-type: none"> Number of companies recognized as "OGSE Company" Target: 1,454 companies 	<ol style="list-style-type: none"> To date 1,328 companies have registered vs target of 727 companies registered as of June 2023. (182% achievement) Project team to consolidate details from extended SSM Database and other promotion platforms (roadshows, exhibition, webinars, etc) to identify other OGSE companies that are yet to be recognized. 	
B1: Applied R&D centers to bridge academia & industry				
		<ul style="list-style-type: none"> Number of pilot R&D industry-university collaboration (IUC) facilitated Target: 1 collaboration 	<ol style="list-style-type: none"> Project team plans to engage with the Working Group's members to discuss on the revision of the TOR, and consolidation of R&D funding databases in Q3 2023. The collaboration is expected to take place in December 2023. 	










2023 Initiatives Progress Update as of end June 2023 (3/7)

Legend	
	On schedule or ahead of schedule
	Up to 15% behind schedule
	More than 15% behind schedule
	Pending outcome / Projection NS
n/a Initiative's activity has not started	
Status	

Initiative	Led by	KPI for 2023	Progress Update Report	Status
C1: Skilled Worker Retention Program				
		<ul style="list-style-type: none"> Number of OGSE workers recognised through the Recognition of Prior Experiential Learning (RPEL) especially with Skills Certificate (SKM) Level 3, Level 4 or the Malaysian Skills Diploma (DKM) Target: 60 OGSE Workers 	<ol style="list-style-type: none"> A series of discussions was conducted with Jabatan Pembangunan Kemahiran (JPK) and Institut Kemahiran Belia Negara (IKBN) Bandar Penawar (training body) to clarify and agree on the implementation mechanisms, including approval, appointments, fund distribution and promotions. First batch of OGSE workers to be recognized through RPEL from September 2023 onwards. 	
C2: OGSE Career Promotion				
		<ul style="list-style-type: none"> Career awareness on the prospects and aspirations of the OGSE industry to at least 450 participants Target: 450 participants 	<ol style="list-style-type: none"> Project team has engaged potential partners to develop plans and strategies for collaborative career awareness and advocacy efforts. The team is currently working on preparing all the necessary implementation documentation. The first awareness session is planned for visitors and representatives from Higher Education Institutions (HEIs) during the East Coast OGSE Roadshow 2023 in July 2023. 	
E1: OGSE Finance Centre of Excellence				
		<ul style="list-style-type: none"> Satisfaction rate on Center of Excellence for OGSE financial facilities Target: 70% satisfaction rate 	<ol style="list-style-type: none"> The satisfaction survey received 100% satisfaction rate from the survey conducted as end of June 2023. The survey explored & solicited comments on financial facilities provided on the Center of Excellence (CoE) website. Project team to continue promoting the financial facilities available on the CoE website and to continue sending survey reminder to OGSE companies that have visited the CoE website. 	

2023 Initiatives Progress Update as of end June 2023 (4/7)

Legend	
●	On schedule or ahead of schedule
●	Up to 15% behind schedule
●	More than 15% behind schedule
●	Pending outcome / Projection NS
n/a	Initiative's activity has not started





Initiative	Led by	KPI for 2023	Progress Update Report	Status
E3: OGSE Alternative Financing Platform				
		<ul style="list-style-type: none"> Number of potential OGSE companies interested to pursue alternative financing funds Target: 5 companies 	<ol style="list-style-type: none"> A series of meeting engagements with potential implementation partners, the alternative financing providers (Peer-to-Peer (P2P)), such as Funding Societies, Capsphere Services, Orpheus Capital & CapBay had been conducted. During Johor OGSE Roadshow 2023, 1 OGSE company has indicated interest to pursue with alternative financing and has engaged with Capsphere Services. 	
B4: Fiscal Facilitation for Technology Adoption				
		<ul style="list-style-type: none"> Number of OGSE companies apply for MIDA fiscal facilitation Target: 10 OGSE Companies 	<ol style="list-style-type: none"> A total of 4 OGSE companies have applied for MIDA fiscal facilitation as end of June 2023 for Technology Adoption. The facilitation applied by OGSE Companies are as follow: <ol style="list-style-type: none"> 3 OGSE companies have applied for fiscal facilitation Industry4WRD Intervention Fund as end of June 2023. 1 OGSE company has applied for Investment Tax Allowance (Tax Incentives) 	
B6: In-shoring of R&D activities & high-value manufacturing from MNCs				
		<ul style="list-style-type: none"> Number of MNCs approved for new/ expansion projects Target: 3 MNCs 	<ol style="list-style-type: none"> 3 MNCs were approved for expansion project as of June 2023: <ol style="list-style-type: none"> (100% foreign owned – Norway) to manufacture marine and land seismic survey systems & equipment. (95.71% foreign owned) to manufacture parts & components for downhole tools and casing and tubing for oil & gas industry, sand screen control filtering equipment. (49% foreign owned) to manufacture fabricated metal jacketing and prefabricated fittings for use over insulation. 	










2023 Initiatives Progress Update as of end June 2023 (5/7)

Legend	
	On schedule or ahead of schedule
	Up to 15% behind schedule
	More than 15% behind schedule
	Pending outcome / Projection NS
	Initiative's activity has not started





Initiative	Led by	KPI for 2023	Progress Update Report	Status
D1: Orchestration of consortiums for OGSE players, with facilitation of seed financing				
		<ul style="list-style-type: none"> Number of Consortiums facilitation arranged by MATRADE for OGSE Companies Target: 3 companies 	<ol style="list-style-type: none"> MATRADE has organised 2 meetings with the Malaysian exporters who were interested in consortium facilitation. The group had several discussions with MATRADE on the supports/incentives provided by government. 1 company has received Consortiums facilitation as of June 2023. 	
D2: Export Support Incentive to OGSE segments which are export ready				
		<ul style="list-style-type: none"> Number of Finance Matching arranged by MATRADE for OGSE companies Target: 25 Companies 	<ol style="list-style-type: none"> MATRADE has organised meetings between Malaysian exporters that require export support incentives with agencies such as EXIM, SME Bank, MIDF and SJPP. The meetings were organised on individual basis with the Malaysia exporters based on their requirements with the respective project owners. 19 companies have received assistance for Finance Matching arranged by MATRADE as of June 2023. 	
D3: Mitigation of export risk through debt collection, export risk insurance & arbitration				
		<ul style="list-style-type: none"> Number of Companies facilitated for export risk through debt collection, export risk insurance & arbitration by MATRADE for OGSE companies Target: 10 companies 	<ol style="list-style-type: none"> MATRADE is working together with the insurance providers Exim Banks and Allianz Trade to facilitate Malaysian exporters on their interest in export risk insurance. 6 companies were facilitated as of June 2023. 	








2023 Initiatives Progress Update as of end June 2023 (6/7)

Legend	
	On schedule or ahead of schedule
	Up to 15% behind schedule
	More than 15% behind schedule
	Pending outcome / Projection NS
n/a Initiative's activity has not started	

Initiative	Led by	KPI for 2023*	Progress Update Report	Status
D5: Energy Export Fund				
		<ul style="list-style-type: none">Number of Companies to be assisted under Energy Export Fund by MATRADE for OGSE companies<ul style="list-style-type: none">Target: 20 companies	<ol style="list-style-type: none">MATRADE has assisted OGSE companies under the initiative - business meetings to connect the Malaysian exporters with the importers.12 OGSE companies was assisted under Energy Export Fund as end of June 2023.	
B5: Overseas researcher outreach program				
		<ul style="list-style-type: none">Numbers of Malaysians abroad engaged/ participate in outreach programme (physical/virtual) including career fairs and networking/engagement sessions.<ul style="list-style-type: none">Target: 300 Malaysians abroad	<ul style="list-style-type: none">TalentCorp organized 2 virtual engagement session called “REP Networking Session”. The session is specially curated for TalentCorp’s Returning Expert Programme (REP) applicants to get information on the outlook of the companies’ industries and employment opportunities within OGSE sectors.A total of 125 Malaysians abroad participated in the session including 27 from it are registered under MyHEART portal as of June 2023.	
C4: Expert mentorship from ex-OGSE talents				
		<ul style="list-style-type: none">Numbers of participants mentored under #Walkwithme- OGSE Industry” Mentoring Programme and Inno[V]ate: Innovation Festival (OGSE Pillars)<ul style="list-style-type: none">Target: 300 participants	<ol style="list-style-type: none">“#Walkwithme- OGSE Industry” is a 6-month coaching program for undergraduate students. A total of 127 participants joined the programme as of June 2023.Inno[V]ate: Innovation Festival (OGSE Pillars) event will be put on hold as there are changes internally and this year’s KPI will only focus on “#Walkwithme – OGSE Industry”.	

2023 Initiatives Progress Update as of end June 2023 (7/7)

Legend	
	On schedule or ahead of schedule
	Up to 15% behind schedule
	More than 15% behind schedule
	Pending outcome / Projection NS
n/a Initiative's activity has not started	

Initiative	Led by	KPI for 2023	Progress Update Report	Status
B2: R&D apprenticeship program				
		<ul style="list-style-type: none"> Number of OGSE companies coached on R&D proposals and programming Target: 45 companies 	<ol style="list-style-type: none"> Tracking and monitoring is put on hold as per the decision made by National OGSE SC Meeting No. 1/2023. MOGSC has submitted budget request paper for consideration under DE Budget 2024. On-going collaboration between MOGSC & PETRONAS GR&T on both Commercialisation and R&D initiatives. PETRONAS GR&T offers support for OGSE companies to undertake the R&D initiatives under 11 Technology Agenda, where the R&D will be fully funded by PETRONAS. 	n/a
E2: Financial management workshops				
		<ul style="list-style-type: none"> Number of OGSE companies attended the Financial Management Workshop Target: 100 companies 	<ol style="list-style-type: none"> Tracking and monitoring is put on hold as per the decision made by National OGSE SC Meeting No. 1/2023. MOGSC has submitted budget request paper for consideration under DE Budget 2024. MOGSC plans to collaborate with MPRC or any other Government Agency to conduct financial workshop if its budget request is not approved. 	n/a
F1: Centralisation of OGSE Bumiputera assistance				
		<ul style="list-style-type: none"> Percentage of successful OGSE applicants/ recipients in the programs Target: 50% 	<ol style="list-style-type: none"> 4 out of 8 qualified OGSE applicants have been granted financial assistance as of June 2023. The total value of assistance for the 4 companies is RM 4,052,650. 	












Summary





Milestone-based Progress Update as of end June 2023







2023 Initiatives Progress Update as of end June 2023 (1/2)

Legend	
●	On schedule or ahead of schedule
●	Up to 15% behind schedule
●	More than 15% behind schedule
●	Pending outcome / Projection NS
n/a	Initiative's activity has not started

Initiative	Led by	KPI for 2023	Progress Update Report	Status
B3: Secondment of local talent to foreign R&D centers				
		<ul style="list-style-type: none"> Operationalisation of Secondment of local talent to foreign R&D centers Target: Identification of the first batch of local OGSE talents and foreign R&D center that can participate in the secondment program 	<ol style="list-style-type: none"> The planned activities involving exploring potential overseas R&D centers for collaboration purposes are delayed due to resource constraint. Nonetheless, proactive measures are being taken to advance the process. Project team has started to undertake desktop research on some potential R&D Centers. Pending initial communication with the identified centers 	
B7: OGSE IP marketplace				
		<ul style="list-style-type: none"> Operationalisation of OGSE IP marketplace Target: Identifying collaborating partners and plan to develop the centralized OGSE IP Marketplace 	<ol style="list-style-type: none"> The planned implementation phase involving determining the potential IP marketplaces and comparable activities in Malaysia and globally is behind schedule due to resource constraint. Nonetheless, proactive measures are being taken to advance the process. The process of looking for potential partners for the OGSE IP marketplace is ongoing. 	
E4: Special growth facility for nascent adjacencies				
		<ul style="list-style-type: none"> Operationalisation of Special growth facility for nascent adjacencies Target: Linking of new special growth facility to i-OGSE Portal 	<ol style="list-style-type: none"> Project team has engaged Malaysia Green Technology And Climate Change (MGTC) to understand the depth and characteristic of market and opportunities for OGSE companies to tap into. Project team to discuss further to finalize linkage to the i-OGSE portal website. 	

2023 Initiatives Progress Update as of end June 2023 (2/2)

Legend	
	On schedule or ahead of schedule
	Up to 15% behind schedule
	More than 15% behind schedule
	Pending outcome / Projection NS
n/a Initiative's activity has not started	

Initiative	Led by	KPI for 2023	Progress Update Report	Status
C3: Expansion of Engineering courses				
	 KEMENTERIAN PENDIDIKAN TINGGI	<ul style="list-style-type: none"> Operationalisation of Expansion of Engineering Courses Target: Engagement with relevant subject matter experts, universities, and identification of relevant adjacent sector topics for the initiative. 	1. No progress update received from initiative lead for Q2/2023 reporting period	
D4: Engagements with foreign NOCs in high-potential markets				
	 MATRADE	<ul style="list-style-type: none"> Operationalisation of Engagements with foreign NOCs in high-potential markets Target: Engage Foreign NOCs in high potential markets 	1. Project team has analysed the market potential including identifying the NOCs needs and requirements. 2. Have identified several Malaysian exporters and their areas of interest for the upcoming engagement with the NOCs.	



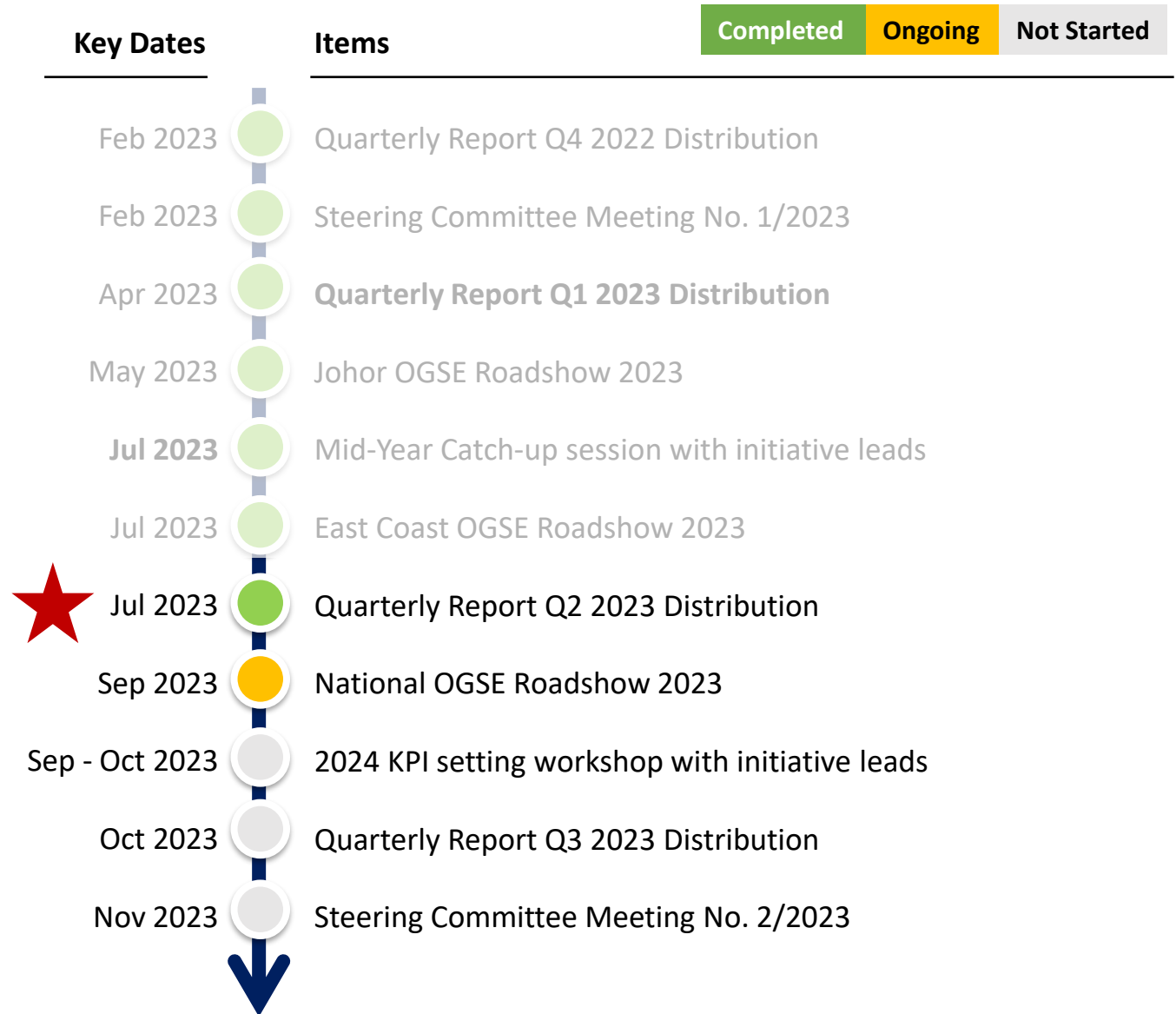
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3 Upcoming Key Items

Upcoming Key Items

Key items timeline





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