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HIGHLIGHTS

At a Glance: South Africa's Oil and Gas Industry

South Africa's oil and gas discoveries have been small, with proven crude oil reserves of around 15 million barrels located in Orange and Bredasdorp Basins. However, the prospects for natural gas, be it conventional gas, shale gas or coal-bed methane (CBM) gas appear promising and may prove attractive to global investors and services companies.

In MPRC's recent visit to South Africa in conjunction with the World Energy Cities Partnership 2016, we note that the country is looking to attract investments and move towards a coal-LNG-renewables mix, as part of its plan to ease the country's dependence on coal.

While oil and gas is considered a nascent industry, South Africa can serve as an ideal gateway for OGSE companies to venture into the surrounding African countries such as Nigeria, Mozambique and more.

South Africa's Exploration History

1940s

Geological Survey of South Africa undertook first hydrocarbons search in the country

1965

State-owned oil company Soekor was formed to begin search for hydrocarbons in onshore South Africa

1969

The first offshore well was drilled; discovery of gas and condensate in Ga-A1 well in Pletmos Basin by Superior

1970s-80s

Soekor was South Africa's sole exploration company in offshore area due to sanctions

1999

The Petroleum Agency SA was established, followed by PetroSA (a merger between Soekor and Mossgas)

Current Offshore Activities

6

Production rights granted

14

Exploration rights granted

1

Technical cooperation permit issued

3

Reconnaissance permits issued

Current Opportunities



LNG regasification terminals



Saldanha Bay Industrial Development zone (rig repairs and maintenance work in Sub-Saharan African region)

Operators

ExxonMobil

Anadarko



SUNBIRD ENERGY

IMPACT

SASOL
reaching new frontiers



And others

Continued from page 1

Highlights from WECP AGM in Cape Town, South Africa



(From Left) Ir. Dr. Shahreen, Executive Director, MPRC, Sylvester Turner, Mayor of Houston, Azwan Shukor, Vice President, Promotion and Business Opportunities, MPRC, Zeljka Momirovic, Senior Staff Analyst in Houston Airport System



(From Left) Nazhif Yusoff, Analyst, Promotion and Business Opportunities, MPRC, Ir. Dr. Shahreen Madros, Executive Director, MPRC, Belinda Williams, Project Manager, South African Oil and Gas Alliance (SAOGA), Mthozami Xiphu, Chairman, SAOGA, Azwan Shukor, Vice President, Promotion and Business Opportunities, MPRC



(From Left) Nazhif Yusoff, Analyst, Promotion and Business Opportunities, MPRC, Ir. Dr. Shahreen Madros, Executive Director, MPRC, Laura Peinke, Executive, Saldanha Bay Investment Development Zone, Azwan Shukor, Vice President, Promotion and Business Opportunities, MPRC



YBhg. Datuk Mohd Najib, Executive Director, Planning, DBKL receiving a token of appreciation from the Transnet Port Authority



(From Left) Azwan Shukor, Vice President, Promotion and Business Opportunities, MPRC, Datuk Farid Adnan, MD/CEO of Engen, Ir. Dr. Shahreen Madros, Executive Director, MPRC



(From left) Azwan Shukor, Vice President, Promotion and Business Opportunities, MPRC, Salman Kajie, Head of Investments, Cape Town and Western Cape Tourism, Trade and Investment (WESGRO), Ir. Dr. Shahreen Madros, Executive Director, MPRC, Nazhif Yusoff, Analyst, Promotion and Business Opportunities, MPRC, Dinesh Harry, Portfolio Manager: Oil and Gas (WESGRO)

EVENTS

3rd MPRC's Industry Networking and Talk- Statoil's Long-Term Energy Outlook and what it means for us (PART 2)

In our Q3 newsletter, we shared insights from Eirik Waerness, Statoil's chief economist and SVP who presented the Norwegian energy company's annual Energy Perspectives and how the global economy, international energy markets and energy-related greenhouse gas emissions will develop based on three different scenarios Reform, Renewal and Rivalry. In all three scenarios, Asian oil and gas demand will grow, requiring at least 10% more from current levels.

In the final part of our industry networking and talk featuring Statoil, we will feature a transcript of the panel discussion moderated by Rick Ramli, Partner and Managing Director at the Boston Consulting Group Kuala Lumpur, with Waerness and oil and gas veteran and former CEO of PETRONAS Upstream Business Dato' Wee Yiau Hin as panel speakers. The panel explored further Statoil's perspectives on global energy landscape and the short to medium-term imperatives for the oil and gas industry in order to weather the low oil price environment. The panel also discussed Norway's success in creating world class oil and gas companies and the lessons Malaysia can learn. This transcript has been edited for length and clarity.

R Energy plays a critical role in Southeast Asia, a region blessed with rich oil and gas resources. The region's largest companies are oil and gas companies such as PTT Group and PETRONAS. At the same time, the sector is undergoing significant changes and reforms. On the demand side, many companies are rethinking subsidies into the sector, while technology is changing the equation of the industry's long-term dynamics. Yet, population growth and demographic shifts point to strong future demand in the region. On supply side, there's a growing desire to create competitive ecosystems and players. So what does it take to reinvigorate the sector, given people are more conscious about spending money in the sector, be it at a company-, investor- and country-level to attract investments.

Cost efficiency is the first theme of today's discussion. With a majority of the OGSE players going through cost-efficiency measures today,



R RICK RAMLI
Partner and Managing Director,
Boston Consulting Group Kuala Lumpur

W DATO' WEE YIAU HIN
Former Executive Vice President &
CEO of Upstream Business, PETRONAS

E EIRIK WÆRNES
Chief Economist,
Statoil

what do you think has driven these cost increases and more importantly, what can we learn from this and not repeat in the future?

W Cost will inevitably go up when demand exceeds supply, because the industry prices itself based on tightness of the market. When you are in the business cycle of pricing your product against higher demand, it trickles down to less efficient means of doing business. A lot of wastage occurred because there was this gusher of money in the industry. There was a lot less innovation in the pursuit of higher prices. This is a typical industry response in a tight market. Now that the situation has reversed, the industry responded by cutting out wastage, and look out for innovative solutions that increases efficiency. Conversations now revolve around "can we do more for less?" But I think, more companies are evolving the conversations to ponder "what else can be done?" to ensure operations remain efficient, regardless of oil price movements.

E In the years leading up to 2014, oil and gas became five times more capital-intensive, competing with industries for resources, for people and raw materials due to the fantastic economic development in emerging nations, particularly in China. All these led to cost increases and fortunately for some, the hourly rate for some engineers in emerging nations such as India tripled during that period. Also, we were doing things now that was absolutely unthinkable a decade ago, both in terms of how deep we are drilling and the complexities and difficulties involved in getting oil out from the ground. At the same time, there's growing concerns over health and safety of what we are doing.

Today, we are doing things smarter, we now think about creating better solutions that allow companies to deliver the same amount of hydrocarbons at a lower cost. This I think will serve as grounds for future investments.

Continued from page 3

3rd MPRC's Industry Networking and Talk- Statoil's Long-Term Energy Outlook and what it means for us (PART 2)

R The efforts undertaken to transform the oil and gas industry were seen mainly as an exercise carried out at company-level. In Malaysia, this is done via CORAL 2.0, a cost reduction alliance introduced by PETRONAS. Does the industry need to come together in a stronger way to further drive costs lower and make it sustainable?

W Rivalry aside, the industry should band up to respond better to cost pressures, for e.g. to push for standardisation and modularisation. In order to go the way of standardisation and modularisation however, you'd need longer term contracts and strategic partners. Our existing market model, which is driven by the government/PETRONAS, does not allow this. As such, the industry is not able to invest in [standardisation] or in the upstream integration in technology. Therefore, I see the need for change in our existing market model.

R How do you think about this, Eirik, as you reflect on Norway's journey and its reforms?

E There is a need to strive for competitive atmosphere between the oil and gas firms and service companies. I think that the industry is in a relatively good position in working together as IOCs are usually JV partners in major O&G projects. So we are in fact in a good position to learn from each other. And increasingly, we see more service companies taking part in the upstream value chain and being aware of the issues faced by the operators. This creates an avenue for us to learn from one another.



(From left) Eirik Waerness, Senior Vice President and Chief Economist, Statoil, Dato' Wee Yiau Hin, Former Executive Vice President & CEO of Upstream Business, PETRONAS, Datuk Shahrol Halmi, President/ CEO, MPRC, Rick Ramli, Partner & Managing Director, The Boston Consulting Group

R The Norwegian oil & gas started about the same time as Malaysia's, where the shipbuilding industry died but oil and gas industry took off. How did Norway build such a competitive ecosystem. Was it very interventionist [on the part of the government]?

E There were a couple of factors that worked in Norway's favour. One, Norway was already industrialised. Two, its institutions and tax systems were already in place. We also had strong female labour force capable of taking on onshore jobs. We also established a framework where Statoil did not operate like a traditional NOC, where all revenues were owned by the state. Statoil had to pay taxes like every other companies. We also formed good industrial agreements with US and French oil companies, which helped to build up Norwegian local content for a certain period. This therefore allowed

the shipyard industry to transform, to build rigs, platforms, pipes, tubes, etc. The result: these companies today have international income base and are not dependent on Norwegian oil sector alone.

R How can Malaysia achieve the success enjoyed by Norwegian oil & gas?

W In the Malaysian oil & gas scene, the Government, PETRONAS and MPRC play very important roles in the industry as they set the philosophy and policies of the industry. What would be a good first step is to set very clear philosophies and policy e.g. pushing for local content with the aim to improve market and labour competitiveness. Secondly, Malaysia needs to address the highly saturated OGSE market. Consolidation will be key here.

Next, allowing for more strategic long term contracts will help promote more standardisation and innovation at the start of the contract/projects. In some ways, what I am implying is that the Government has to play a facilitating role, but they cannot do it alone. Authorities need to work with the industry and ask, what can or cannot be done and what makes the industry tick. I am happy to see that this is happening, with PETRONAS, MPRC and other agencies and the industry working together towards a common goal.



Group photo of O&G captains

R Rick Ramli

W Dato' Wee Yiau Hin

E Eirik Waerness

Continued from page 4

3rd MPRC's Industry Networking and Talk- Statoil's Long-Term Energy Outlook and what it means for us (PART 2)

R To add to that, you spent many years at PETRONAS. What do you think are the challenges they will face in trying to drive competitiveness/growth in the industry? Could it political will? Legacy policies?

W To be frank, people in general won't [push for changes or consolidation] when times are good. So it is important we do not miss this window of opportunity now when times are tough, because it is widely agreed in the industry today, that competitiveness is a plus. I think the difficult part is to have clarity and say this is what we want and going to the industry to say, this is what we will do. But I believe it could be easier now to push for measures that improve competitiveness, but this needs to be done fast, and with greater clarity.

R Moving on to attracting investments into the sector. If you look around the world, are there sufficient investments going into oil & gas to meet base demand needs at the moment?

E At the moment, the rate of return is so low that there's a significant risk that we under-invest. Since the drop in oil prices, IOCs have cut back on their projects and operations, which will have serious long term consequences. The big paradox is that oil & gas is a long-term industry, and you can have projects that for e.g. will start production in 2019 and will continue to produce until 2070. But we have to go to the stock market about the short-term rates of return. We also get questions like "Is this project profitable at current oil prices?"

The thing is, current oil prices have absolutely zero-impact on net present value of that field. So I see a dislocation between this long-term industry and the short term requirements from markets, leading to the risk of under-investing.

If this [under-investment in oil & gas] is true and the market realises there is not going to be enough supply to meet future demand, prices will inevitably spike up, bringing us back to the same type of volatility we saw in recent years.

R Countries are competing for oil and gas investments. One of the key levers are the concession and PSC terms. As a country, do you think that is the lever to pull in the short term, particularly in upstream oil & gas, in order to sustain activities?

E Some countries have tried this, by making adjustments to tax terms and PSC terms according to price. But those that did, had limited success. The moment countries revise framework conditions as a result of cyclical pricing, you can then expect different kinds of behaviour. However, a move by the Government to offer licenses or speed up process on allowing E&P process can potentially make a difference. Opening up new areas is another way to increase interest. Anyway, there's nothing any governments, save a few, can do with the oil price so they will just have to wait and see.

W In all honesty, oil price will resume its rally in the long term, given the drastic reduction in investments. It is just a

matter of time when supply-demand tightness return and prices spike up. We know this will happen, but the question is, do we have the courage to do something about it? At the moment, the industry is still cutting [costs], and no one is responding [to future tightness]. Authorities need to come out and say "If we do not invest now, we will have a problem in the future." Companies need to take on counter-cyclic measures and invest now to ride on future upswing. PETRONAS has done well in this respect, adapting counter-cyclic measures.

R Lastly, do you see companies, including OGSE companies, taking big bets in changing business models and moving towards more counter-cyclical investments?

E I think we are seeing, at least among IOCs, a greater variation in their portfolios. Some of us are going into offshore wind and solar in addition to oil and gas. Whatever it is, companies, be it IOCs or OGSE companies need to be more strategic in their focus. I also see services companies venturing into other parts of the value, becoming energy provider instead of just service provider. with the current price regime, this move [OGSE companies venturing into other parts of oil & gas value chain] will probably continue in the medium term.

End of transcript.

R Rick Ramli

W Dato' Wee Yaw Hin

E Eirik Wærness



A snapshot of Datuk Ir. Ahmad Fauzi Bin Hasan, Chief Executive Officer, Energy Commission during the Q&A session at the 3rd MPRC Industry Networking and Talk 2016



Datuk Shahrol Halmi delivering his welcoming remarks

EVENTS

4th MPRC's Industry Networking and Talk-Business Opportunities in Kazakhstan

In December, MPRC hosted an industry networking and talk on oil & gas opportunities in Kazakhstan. Malaysian oil & gas services and equipment (OGSE) companies Hadid Engineering Sdn Bhd technical consultant Anuar Ismail and Reach Energy Bhd managing director Shahul Hamid Mohd Ismail shared their insights from their respective ventures in the Central Asian nation's oil and gas industry while Jason Waldie, associate director at Douglas Westwood Singapore, a provider of market research and consulting services to the global energy industry shared DW's outlook for the country's oil and gas industry. Story and key statistics on Kazakhstan below.

Progress in the gargantuan Kashagan field as well as in Tengiz in recent years can provide ample investment and partnership opportunities for suppliers around the world, particularly Malaysia's oil and gas services and equipment (OGSE) companies.

"In our mapping of IOCs operating in Kazakhstan we found a vibrant landscape of IOCs from US and Europe operating in Kashagan, Tengiz among others. This, along with the friendly perception of Malaysia in Kazakhstan lent confidence to our venture [in the country]," according to Shahul Hamid Mohd Ismail, managing director at independent oil and gas company Reach Energy Bhd. Reach Energy has a 60% stake in Palaeontol BV, the owner of the productive Emir-Oil concession block in southwest Kazakhstan.

At a Glance

Oil & Gas accounts close to

30%
of the country's GDP



2016 Production:

1.62 million barrels/day



0.4 million barrels/day



Domestic contractors and NOCs currently make up

91%
of the country's rig market



While drilling utilisation average 36% between 2010 and 2015, it is expected to rise to **39%** in 2018, owing to potential increase in production from Tengiz field.



"Kazakhstan is eager to attract Malaysian investments, so [OGSE] companies should take this opportunity to venture into the country, particularly in Kashagan and Tengiz fields," he said at MPRC's recent industry talk and networking session on opportunities in Kazakhstan.

Echoing Shahul's remarks, Anuar Ismail, technical consultant for Hadid Engineering (M) Sdn Bhd said: "Kazakhstan is culturally similar to Malaysia and it is the most probable place for Malaysian companies to venture into given its huge reserves and potential."

"However, Malaysian companies need to be able to create and bring value to the Kazakh community and develop their local talents. It is a well-regulated market but meticulous due diligence is highly advised. If companies do this, they have a very high chance of success in Kazakhstan," he said. Hadid Engineering is leading a consortium in order to participate in large-scale projects in Kazakhstan with oil majors such as Exxon Mobil and Chevron.

The Tengiz field was first discovered in 1979 and Kashagan in 2000. Combined, both fields are among the largest discovery in recent history. While developments have been challenging in Kashagan owing to harsh conditions, progress at the fields is encouraging.

According to energy market research and consultancy firm Douglas Westwood, capex investment in gas processing infrastructure relating to the Kashagan development has increased in recent years, underscoring its importance as a key driver of Kazakhstan's oil & gas production.

"The period 2019 to 2023 shows increased capital expenditures through numerous revitalisation of Kazakhstan's refining capabilities. Major projects will drive huge expenditure on pipes, turbines, valves and other primary cost centre categories... servicing markets could exceed US\$200 million per year by 2019, with growth to be driven by the addition of major gas processing infrastructure," said Jason Waldie, DW's associate director.



(From left) Anuar Bin Ismail, Technical Consultant Lead, Hadid Engineering, Ir Dr Shahreen Madros, Executive Director, MPRC, Jason Waldie, Associate Director (Singapore) Douglas-Westwood Pte. Ltd., Ir Shahul Hamid, Managing Director, Reach Energy Berhad, Ahmad Azwan Ahmad Shukor, Vice President, Promotion and Business Opportunities, MPRC

EVENTS

Sabah Contractor Forum

MPRC on November 28 participated in the Sabah Contractor Forum--a one day forum organised by PETRONAS--to award contractors who have achieved the highest level of performance.

At the forum, MPRC shared key initiatives and available financing schemes available

for OGSE companies.

The forum also served as a platform for contractors and clients to seek feedbacks on performance improvement. At the same time, the forum was also an avenue to share best practices among contractors to achieve better performance.

Moving forward, we hope that more of such forums can be held to bring industry players together for more robust dialogue on latest developments and best practices.



Mohammad Fadhli Jamaluddin, Vice President, Investment & Finance, MPRC during the briefing session on financing for OGSE Companies



(From left) Canny Chhin, Analyst, Investment & Finance, MPRC, Puan Norliza M Nawi, Head of Procurement Downstream and Indirect Spend, PETRONAS, Mohammad Fadhli Jamaluddin, Vice President, Investment & Finance, MPRC, and William Goh, Manager, Industry and Market Enabler, MPRC



OGSE contractors and PETRONAS' and MPRC's representatives posed for a photo at Sabah Contractors Forum

PROMOTIONS

Our Signature Publications

We have recently launched three of our signature publications during MOGSEC 2016, with the hope that these publications will serve as a useful reference to our stakeholders and other industry players.



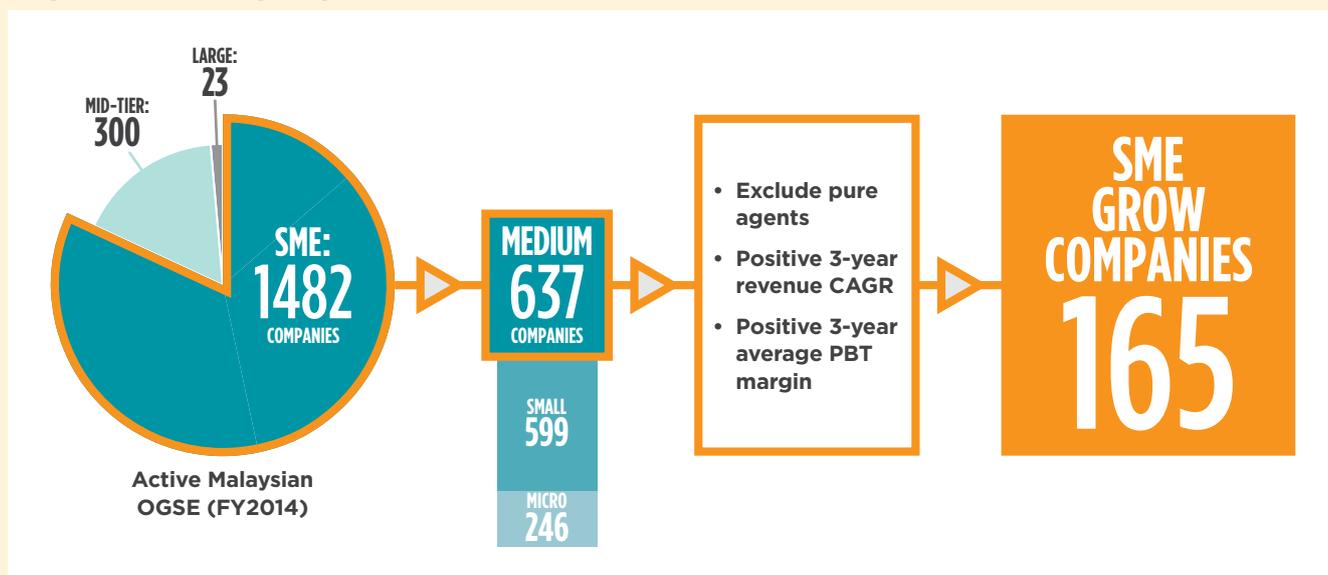
SME GROW FY2014

SME GROW lists active Oil & Gas Services and Equipment (OGSE) Small and Medium-sized Enterprises (SMEs) with the potential to grow from the SME segment into Mid-tier companies. SME GROW applies a filtering process to identify a number of SME companies with high potential, and ranked based on both revenue growth and profitability.

If you need more information on this publication, please write to sme.grow@mprc.gov.my

SME Grow FY2014 is an annual sister publication to MPRC100- To identify SMEs with high growth potential within Malaysia's OGSE landscape.

Population Sampling



Definition

- Large: Sales turnover > RM500mil

Mid-tier: Sales turnover >RM50mil and ≤ RM500mil (Manufacturing) OR Sales turnover > RM20mil and < RM500mil (Services & Other sectors)

SMEs: Sales turnover ≤ RM50mil (Manufacturing) OR Sales turnover ≤ RM20mil (Services & Other sectors)
- Medium: Sales turnover RM15mil and ≤ RM50mil (Manufacturing) OR Sales turnover RM3mil and ≤ RM20mil (Services & Other sectors)

Small: Sales turnover RM300k and < RM15mil (Manufacturing) OR Sales turnover RM300k and < RM3mil (Services & Other sectors)

Micro: Sales turnover < RM300k (Manufacturing, Services & Other sectors)

TOP 5 SME GROW Companies

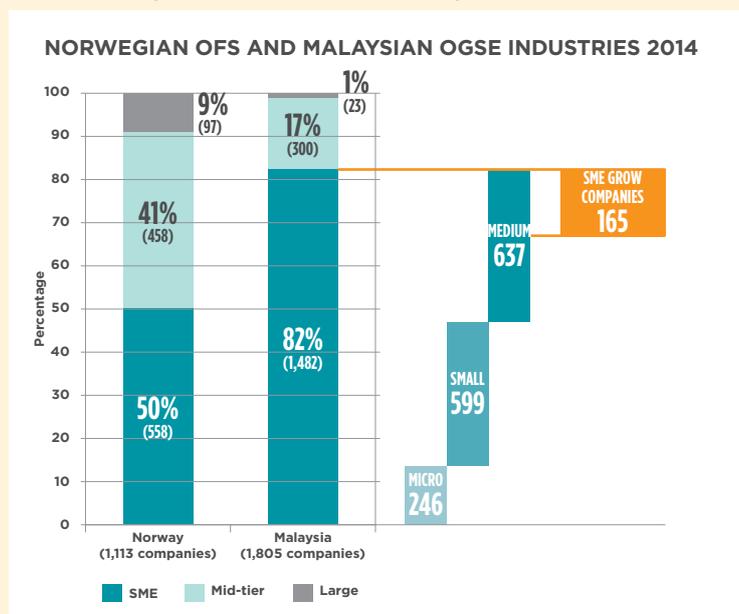
Rank	Company Name	3-year Revenue CAGR (%)	3-year PBT Margin Average (%)
1	Winner Inspection Sdn. Bhd.	145.86	32.87
2	Oilgon Solution Sdn. Bhd.	142.91	18.14
3	In-Situ Petro Services Sdn. Bhd.	249.82	12.38
4	Iklimega Sdn. Bhd.	181.31	13.36
5	Petro Flanges and Fittings Sdn. Bhd.	175.62	12.22

SME GROW companies account

20.5%

of total SME revenue

Comparison of Norwegian OFS and Malaysian OGSE Industry



1 Definition for Norwegian company size

- Large: Sales turnover ≥ NOK 1bil (RM488mil)
- Mid-tier: Sales turnover NOK 100mil (RM49mil) and < NOK 1bil (RM488mil)
- SME: Sales turnover < NOK 100mil (RM49mil)

Note: NOK/MYR: 0.49 as at 29 Aug 2016

Continued from page 8

Our Signature Publications



DOING BUSINESS IN SOUTHEAST ASIA 2016-2017

A guide for Malaysian OGSE Companies, produced in collaboration with MATRADE, outlines the oil and gas landscape and market entry strategies for Malaysian OGSE companies interested in expanding their business to Indonesia, Myanmar, Vietnam and Thailand. This publication also features on-the ground insights from Malaysian OGSE players, key contacts, as well as information on MATRADE's export assistance programmes for Malaysian exporters.

If you need more information on this publication, please write to pbo@mprc.gov.my

Market information of

4 Countries



Indonesia



Myanmar



Thailand



Vietnam

The guide also feature a pager on the Export Assistances Programmes by MARTRADE on:



Grants and Funds



Advisory and Training

Among the key features of the guide book:



O&G Landscape



Business Insights



OGSE Opportunities



8 Industry Personalities Interviews



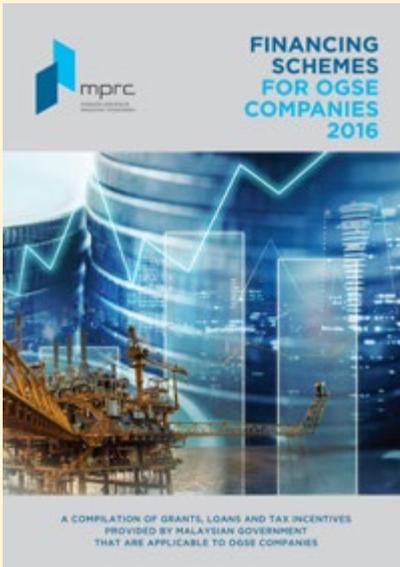
List of Key Contacts



Directory of Regional Events

Continued from page 9

Our Signature Publications



FINANCING SCHEMES FOR OGSE COMPANIES 2016

The Financing Schemes for OGSE Companies is a compilation of grants, loans and tax incentives provided by Malaysian government agencies and Development Financial Institutions that are relevant to the Oil & Gas Services and Equipment (OGSE) sector.

If you need more information on this publication, please write to financingschemes@mprc.gov.my

Financing Schemes for OGSE Companies

General Financing Schemes

SME Financing Schemes

7
Grants

13
Loans

7
Grants

16
Loans

3 Government Tax Incentives by MIDA



Special Feature: QR Code

for each schemes that directs users to the respective websites



12 Grants/Loans Providers



Bank Negara Malaysia

UPCOMING CONFERENCES



IADC DRILLING HSE & T ASIA PACIFIC CONFERENCE & EXHIBITION 2017

22-23 March 2017
Park Royal Hotel, Kuala Lumpur
International Association of Drilling Contractors (IADC)
www.iadc.org/event/asia-pacific-drilling-hset-2017



OFFSHORE TECHNOLOGY CONFERENCE 2017

1-4 May 2017
NRG Park, Houston, Texas, USA
Society of Petroleum Engineers (SPE)
2017.otcnet.org/Content/Welcome



19th ASIA OIL & GAS CONFERENCE 2017

7-9 May 2017
Kuala Lumpur Convention Centre, Kuala Lumpur, Malaysia
International Conference & Exhibition Professionals (ICEP)
aogc.com.my



16th ASIAN OIL , GAS & PETROCHEMICAL ENGINEERING EXHIBITION

11-13 July 2017
Kuala Lumpur Convention Centre, Kuala Lumpur, Malaysia
Malaysian Exhibition Services Sdn Bhd
www.oilandgas-asia.com/home/homes

EVENTS

Be part of OTC Houston 2017

OTC (Offshore Technology Conference); founded in 1969, is the world's foremost event for the development of offshore resources in the fields of drilling, exploration, production, and environmental protection. OTC is

held annually at NRG Park in Houston. Attendance at OTC 2016 reached more than 68,000 attendees. The event had 2,600 companies representing 47 countries. International companies made up 51% of exhibitors. MPRC along with

the Malaysia External Trade Development Corporation (MATRADE), have been organising the Malaysia Pavilion at the OTC Houston since 2012. Following are some of the highlights at OTC Houston 2016:



- Tour to Houston Technology Centre (HTC) along with MIDA, MATRADE and 4 SMEs (ProEight, OTI, MIT, & Energy Quest).
- MY Pavilion launch and walkabout by En. Zamri Jusoh, Vice President of Malaysia Petroleum Management, PETRONAS.
- Represented KL in the 2nd official WECP working meeting.
- MY Pavilion visit by WECP President, The Honorable Michael Savage, Mayor of Halifax Regional Municipality, and WECP Vice President, Mr. Gareth Morgan, Principal Trade & Investment Officer, City of Cape Town.

- Houston Technology Centre (HTC) and Scottish Development International (SDI) shared their respective areas of expertise and interest for collaboration with Malaysian players at the 2nd MY Pavilion Industry Talk.
- 125 business matchings from more than 35 international companies from Korea, the UK, US, and the Middle East.

If you wish to participate under the Malaysia Pavilion at OTC Houston 2017, please email to pbo@mprc.gov.my or contact Ms Dimple Kerisnin at 012-2879395

MPRC REGISTRATION

Want your company to be featured in the next edition of Malaysia OGSE Catalogue?

Follow the simple step-by-step guide below:



STEP ONE

Download the Malaysia OGSE Catalogue form and MPRC Industry Data Gathering form

* Both forms are downloadable via MPRC's official website at www.mprc.gov.my



STEP TWO

Fill in and complete both forms

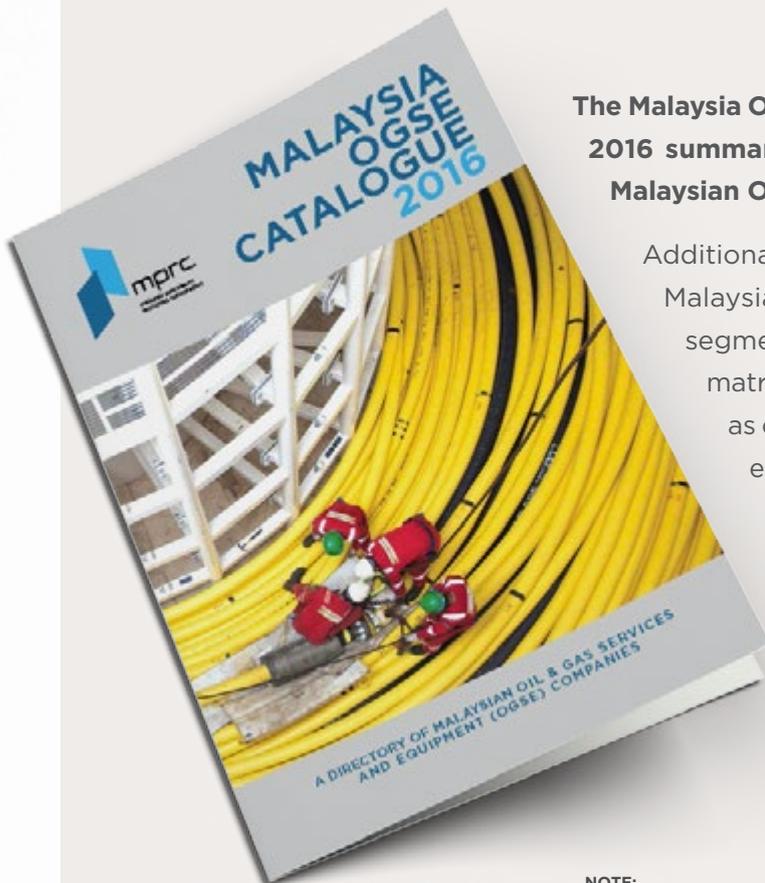
* Please read the instructions when completing the forms



STEP THREE

Send it back to us

* Please send ALL the completed forms to: ogse.industry@mprc.gov.my



The Malaysia Oil & Gas Services and Equipment (OGSE) Catalogue 2016 summarises the background and project experiences of Malaysian OGSE companies.

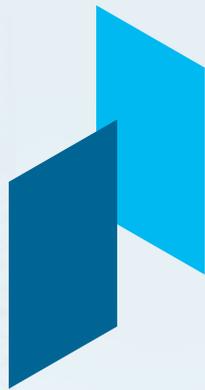
Additionally, this catalogue aims to map the capabilities of Malaysian OGSE companies to complement the 13 major segments of the oil and gas value chain in a user-friendly matrix. Office addresses, telephone & fax numbers as well as contact persons and email addresses are provided for each individual company. The purpose of this catalogue is to promote Malaysian oil and gas capabilities in international markets. It will also be used as a reference point for international oil companies, national oil companies, and contractors.

NOTE:

A company is defined as a Malaysian OGSE company if:

- It is a Malaysian registered legal entity
- A substantial proportion of its revenue is generated from the oil and gas sector

Malaysia Petroleum Resources Corporation reserves the right to determine the suitability of Malaysian OGSE companies that will be featured in this publication. Malaysia Petroleum Resources Corporation also reserves the right to amend, modify and/or eliminate any of the Malaysia OGSE company profiles at its sole discretion, with or without prior notice.



mprc

malaysia petroleum
resources corporation

About MPRC

Malaysia Petroleum Resource Corporation (MPRC), an agency under the Prime Minister's Department was established in 2011. The agency is responsible for growing Malaysian Oil & Gas Services and Equipment (OGSE) firms and leveraging on Malaysia's strategic geographical location to enhance its position as the preferred hub for OGSE activities in the region. As the OGSE development agency, MPRC helps promote, catalyse and globalise the country's OGSE capabilities in the upstream, midstream and downstream segments. To learn more about what we do, do visit www.mprc.gov.my

**Tell us
what you think!**

Malaysia Petroleum Resources Corporation

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email information@mprc.gov.my
web www.mprc.gov.my

We'd love to hear from you!
Drop us your feedback
or suggestions at

scd@mprc.gov.my